

Robinson Moreira de Araújo

49 years old – married – 2 children

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Objective: Security Manager / Head of Corporate Security / Director of Security

Qualifications

- ✓ Twenty years experience in Security area, working in companies: **Grupo Pão de Açúcar, Grupo Schincariol, Claro Mobile Telecommunication, ViaVarejo (Casas Bahia/Ponto Frio) and Carrefour.**
- ✓ Ten years in Brazilian Army, succeed as First Lieutenant.
- ✓ Security Manager to the Presidency and Board Executive in large companies.
- ✓ Ability to lead people, managing a 650 professionals team.
- ✓ My results reflect the reduction in loss values, reducing the annual budget and increasing the sense of security in the companies that I acted.
- ✓ My strengths include managing people and processes, strategic planning, development and implementation of regulations and policies.
- ✓ Experience with administration of people; Security installations; Event Management; Inspections; Development of Security Plans; Personal Safety and Security of Installations.
- ✓ Risk Management / Fraud / Investigations.
- ✓ Electronic Security Deployment in 700 sites with IP technology and integrated system with vehicle support (quick response).
- ✓ Implementation of access control system (Turnstiles and Gates) in administrative buildings, factories and distribution centers.
- ✓ Creating security policies.
- ✓ Creation of procedures and standards of personal safety.
- ✓ Training of bodyguard teams for executives.
- ✓ Courses ministered in the security area.
- ✓ Responsible for the National Administration and Management Services, covering the following areas: Document Management (EDM), Telephony, Legalizations Property, Fleet Management, Travel Agencies and Budget Control;
- ✓ Preparation of management reports, with performance indicators.

Languages

- ✓ Advanced English and French – lecture and conversation (*Wizard School*) and three months living at Europe)

Courses

- ✓ VIP Security Course Level II – Body Guard / Israeli Method
- ✓ VIP Security Course Level III – Team Leader/ Israeli Method
- ✓ VIP Security Course Level III – Special Agent / Israeli Method
- ✓ VIP Security Course Level IV – Security Manager / Israeli Method
- ✓ Crises Managing Training (commotions, sequestration, mutiny)

Education

- ✓ Business Planning Management Executive MBA – Universidade Monte Serrat/Santos – Complete
 - ✓ Business Management – Universidade Monte Serrat/Santos – Complete
 - ✓ Electronic Engineering - Universidade Santa Cecília/Santos – (four years) - 1994
 - ✓ Núcleo de Preparação de Oficiais da Reserva de São Vicente (NPOR) - 1990
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Professional Experience

- ✓ 06/16 – Current **JTI (Japan Tobacco International)**

Brazil Country Corporate Security Manager

Responsibilities

- ✓ Provide timely advice based on analysis/assessment of security risk/threat and impact to protect the supply chain and reduce the risks for the storage and transportation of finished products in the Brazilian territory;
- Able to establish the initial facts of security incidents, register and direct them with precision to South America Corporate Security team and to recommend action plan;
- ✓ • Support and coordinate the work of the Committee of security risk management and supervise the implementation of action plans;
 - ✓ Develop and implement plans, security measures and procedures aligned to business to achieve the business objectives by ensuring compliance with corporate security standards through audit;
 - ✓ Manage the assets of the company and provide the security of the supply chain in Brazil, including: supervise the guard force hired; access control systems, alarm systems, CCTV camera installations and other safety systems, processes and procedures;
 - ✓ Participate in the preparation of crisis management plans, awareness of crisis management and training to support the management of security risk in the local Committee;
 - ✓ Maintain effective relations of trusted network with competent authorities, emergency services and security and professionals from other companies;
 - ✓ Manage security suppliers, monitor the effectiveness of the contracted services and review the scopes of services and SLAs.

✓ 09/15 – 05/16 **Carrefour Group Brazil**

French Retail.

Security Manager and Technology

Responsibilities

- ✓ Attended to the particular security of the company, Directors and Executives; control the security in public places and residences to purpose the integrity.
- ✓ Assured the security development and planning to Directors and Executives by the right knowledge; study of the places to be visited, distance and criminal statistics to keep the security of them.
- ✓ implementation of systems of access control and closed circuit television (CCTV) with IP technology, using analytical processes for the prevention, rapid reaction and further investigation of actions that endanger people, assets and the company's image.
- ✓ Inspection of the offices, warehouses, stores and other company' properties, to elaborate the appropriated security plan
- ✓ Planning and develop security rules to keep a continuum technical actualization of the security
- ✓ Assure the accomplishment of the terms of the security contract (personal, property and electronic), including time, deficiency and values
- ✓ Investigate facts involving assets, values and individual, to reduce the damages and to identify violations
- ✓ Attend the urgent incidents that need the property security support
- ✓ Preparation of management reports, with performance indicators

✓ 07/11 – 03/15 **Viavarejo (Casas Bahia and Ponto Frio)**

Brazilian Retail.

National Manager of Corporate Security

Responsibilities

- ✓ Assure the right execution of the property, personal and electronic security' activities
- ✓ Accompany the activities of the entrance and exit of materials, employees, directors and visitors
- ✓ Inspection of the offices, warehouses, switches, sites, stores and other company' properties, to elaborate the appropriated security plan
- ✓ Planning and develop security rules to keep a continuum technical actualization of the security
- ✓ Assure the accomplishment of the terms of the security contract (personal, property and electronic), including time, deficiency and values
- ✓ Investigate facts involving assets, values and individual, to reduce the damages and to identify violations
- ✓ Attend the urgent incidents that need the property security support
- ✓ Analyze the risks in the new units to a better efficiency in the charges consistent with the company guidelines
- ✓ Preparation of management reports, with performance indicators

✓ 02/07 – 06/11 **Claro Telecommunication**

Brazilian móbile telecommunication company.

National Manager of Corporate Security(Private and Property), Administration and Services)

Responsibilities

- ✓ Assure the right execution of the property, personal and electronic security' activities
- ✓ Accompany the activities of the entrance and exit of materials, employees, directors and visitors
- ✓ Inspection of the offices, warehouses, switches, sites, stores and other company' properties, to elaborate the appropriated security plan
- ✓ Planning and develop security rules to keep a continuum technical actualization of the security
- ✓ Assure the accomplishment of the terms of the security contract (personal, property and electronic), including time, deficiency and values
- ✓ Investigate facts involving assets, values and individual, to reduce the damages and to identify violations
- ✓ Attend the urgent incidents that need the property security support
- ✓ Analyze the risks in the new units to a better efficiency in the charges consistent with the company guidelines
- ✓ Coordinate the personal security staff actions to the right performance
- ✓ Responsible for the National Management and Administration Services, covering the following areas: management of the fleet of vehicles, travel agency, dispatch / messaging, taxi services, vending machines / coffee machines, transportation of personnel, motorcycle courier services, distribution control and internal lines (associated / tests), document management (scanning and guard) and center of copies and legalization of shops and administrative buildings and Budget Control
- ✓ Preparation of management reports, with performance indicators
- ✓ Unification and optimization of the area of contracts with review of KPIs and SLAs, seeking synergies with other group companies in Latin America, promoting recruitment in scale, resulting in saving

01/05 – 02/07Grupo Schincariol

Brazilian beverage industry and distribution services

Security Corporate Manager (Private and Property)

Responsibilities

- ✓ Assure the right execution of the property, personal and electronic security' activities
- ✓ Accompany the activities of the entrance and exit of materials, employees, directors and visitors
- ✓ Inspection of the factory and CDs and other company' properties, to elaborate the appropriated security plan
- ✓ Planning and develop security rules to keep a continuum technical actualization of the security
- ✓ Assure the accomplishment of the terms of the security contract (personal, property and electronic), including time, deficiency and values
- ✓ Investigate facts involving assets, values and individual, to reduce the damages and to identify violations
- ✓ Attend the urgent incidents that need the property security support

- ✓ Analyze the risks in the new units and CDs to a better efficiency in the charges consistent with the company guidelines
- ✓ Coordinate the personal security staff actions to the right performance

06/00 – 12/04.....Grupo Pão de Açúcar (Companhia Brasileira de Distribuição)
Brazilian company - sales and food distribution

Special Security Manager
650 Security Agents

Responsibilities

- ✓ Attended to the particular security of the company, Directors and Executives; control the security in public places and residences to purpose the integrity.
- ✓ Assured the security development and planning to Directors and Executives by the right knowledge; study of the places to be visited, distance and criminal statistics to keep the security of them.
- ✓ Leded the logistic work team scale.
- ✓ Coordinated the installation, monitoring and maintenance of the security equipments in the executive's residence.
- ✓ Guarantee the daily patrol execution; visiting the places and checking the agents' situation, seeking for the perfect security operation.
- ✓ Risks investigation in the places to be visited and right decision to allocate the staff.
- ✓ Conserved the motivation, staff agreement and performance, by an appropriate training program and individual practice evolution, as an incentive to accomplish the aims.

01/96 – 02/00.....4º Batalhão de Infantaria Blindado.
(Brazilian Army)
1º. Lieutenant

Chief of Information Technology (IT) Department
Chief of Social Communication's Department

Responsibilities

- ✓ Hardware Management.
- ✓ Responsible for the interface between the unit and companies

07/95 – 10/95.....ONU - Organização das Nações Unidas (Geneve - Switzerland)
Security Agent

Responsibilities

- ✓ Managed the building security; coordinating the visits and control the material entry and depart.

02/92 - 06/952º Batalhão de Guardas (Osasco – SP)
(Brazilian Army)
2º. Lieutenant

- ✓ Instructor – Corporal and Sergeants of Infantry and Communications
- ✓ Troop Commander: Communications, Guards, Sappers and Special Troop.

✓ Commander: “Services and Command Company”

90/91 2º. Batalhão de Caçadores (São Vicente – SP)
(Brazilian Army)
Preparatory School (1990)
Training at Companhia de Apoio (1991)